

PRESS RELEASE

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JTS Fresno Perishable Division Announces New Staff Developments

(Fresno, CA) April 5, 2016 -- Johanson Transportation Service, a leading third-party logistics provider, announces the promotions of several staff members in their **Fresno Perishable division**.

Jeff Mosqueda was promoted to the position of **Manager – Perishable Division** in Fresno. He will focus on sales and business development and will oversee Perishable freight sales, daily operations and staffing. Mosqueda has been with JTS for over four years.

Shawn Dhillon was promoted to **Carrier Procurement Lead** in the Fresno Perishable division. He will lead, motivate and supervise the carrier sales team and develop the carrier sales organizational structure. Additionally he will be responsible for developing and growing the carrier base, overseeing rating and assignment of carriers and analyzing data to create lane efficiency. Dhillon has been with JTS for five years.

Matt Holt was promoted to **Customer Service Lead** in the Fresno Perishable division. As main point of contact for assigned customers, he will also be responsible for: building and developing the customer base; problem resolution and positive customer interactions; working with the carrier procurement department on behalf of the customer; and, provide leadership to operations and night staff to ensure customer requirements are met. Matt has been with JTS for eight years.

Pete Donlon was promoted to **Data Analyst** in the Fresno Perishable division. He will be responsible for the following: research and analysis of freight costs; creation, analysis and evaluation of data to drive business decisions; prepare statistical data for contract negotiations and participate in negotiations; maintain cost analysis reports; provide statistics on shipment tracking; evaluate existing capabilities and establish new systems and processes for the tracking, management reports, and analysis of all traffic. Pete has been with JTS for 10 years.

About JTS (Johanson Transportation Service):

JTS is a third-party solutions provider, licensed property broker, licensed ocean freight forwarder, and NVOCC. We help companies manage their supply chain with Justified Timely Solutions® that meet their unique business challenges. With a network of truck, air, ocean and rail intermodal transportation, JTS provides a full portfolio of domestic and international services, including logistics management, consulting and state-of-the-art technology systems with online tools to facilitate seamless supply-chain communications for its customers. JTS is headquartered in Fresno, CA and has five regional offices in the United States: Roseville, CA; Tigard, OR; Salem, OR; Madison, WI; and, Denville, NJ. www.johansontrans.com



Jeff Mosqueda

Shawn Dhillon

Matt Holt

Pete Donlon